

Aucotec Sweden AB is expanding, and we are looking for a person to be responsible for technical sales support / pre-sales at our office in Gothenburg in Sweden.

### **Job description:**

The presentation of AUCOTEC solutions and concepts to customers and prospective customers. Presentations may be designed and delivered both at individual-customer level and for use at trade fairs and other events. You will provide technical guidance, while encouraging customers to take an interest in our solutions and concepts.

You can appreciate customers' wishes and problems from their position, and find a solution based on a particular product's potential.

The job involves teamwork in conjunction with a member of our sales staff, but you must also be able to plan and deliver solutions independently.

You will carry out analysis and offer customers expert advice on AUCOTEC applications. Other tasks may include the provision of training (both standard and customised) and in-house development of our software.

### **Qualifications and experience:**

You have received some post-secondary technical education or training, preferably with a focus on industrial automation, instrumentation, processes or mechatronics, although this is not an absolute requirement. You have several years' experience of working in or with industry, with a passion for helping others to develop their design concepts. Some knowledge of our ELCAD or Engineering Base software would be a plus in this respect.

You enjoy visiting customers and engaging with them on their home turf. You are fluent in both spoken and written Swedish and English, possibly (an advantage, but not a requirement) with some knowledge of German. The job involves travelling, so a driving licence is required.

As we use Microsoft products, it would be advantageous to have a knowledge of Windows and MS Office, and preferably some familiarity with programming and networks.

### **Would you like to know more?**

If this position interests you and you would like to know more about it, please call **Peter Alisch** on **+46 (0)31 701 80 20** or send an e-mail to **pal@aucotec.com**.