

To strengthen our national team at the operation site Hanover or Frankfurt we are looking for a

Trainee Account Manager (m/f/d)

Your area of activity:

- Goal-oriented and profit-responsible handling of the sales area
- The sale of all products and services belonging to the AUCOTEC portfolio
- Commercial elaboration of complex offers and framework agreement
- Needs assessment, commercial and technical advice from interested parties
- Preparation and implementation of product presentations, participation in trade fairs
- Independent management of purchase and contract negotiations
- Customer support in all phases of the sales process
- Planning and reporting tasks
- Project support and sales project management

Skills / Prerequisites:

- Studies in the field of electrical engineering, business informatics, computer science, mechatronics, MSR or process engineering or comparable training
- Strong communication and negotiation skills
- Confident manner, sense of responsibility, commitment
- Strategic working method
- Good knowledge of English

We offer you:

- A secure job in a promising market
- Considerable freedom for your own responsibility
- Attractive professional and personal training opportunities
- Cooperation in a dynamic team

Apply via email to Jobs@aucotec.com.

In case of queries executive assistant Ms. Beatrix Tillmann is available by phone at +49 (0)511 6103-0.