

To strengthen our national team at our company headquarters in Isernhagen (Hanover), we are looking for a

Team Leader Team New Business (m/f/d)

Your area of activity:

- Team management and direct reporting to sales management
- Acquisition (phone, mail, social media) of new companies (B2B) in the field of digitization / CAE software
- Lead qualification in the process of acquisition
- Development of extensive company overviews and strategic positioning
- Support of acquired prospects until handover to sales representative
- Preparation and execution of market analyses
- Participation in trade fairs
- Planning and reporting tasks

Skills / Prerequisites:

- Completed studies in the fields of engineering or business administration or completed commercial vocational training with very good results
- Professional experience in the B2B area and personal interest in topics such as digitization or business software
- Good understanding of technical relationships
- Strong communication skills, confident demeanor, sense of responsibility, commitment
- Strategic, independent way of working
- Good knowledge of English

We offer you:

- A secure and long-term position!
- Flexible working hours according to agreement and operational conditions
- Company training and qualifications
- Various benefits (Hansefit, GVH Jobcard, community barbecue, etc.)
- A consistently modern working environment. Get a picture of this for yourself here <https://www.youtube.com/watch?v=9PpgpLpLLMI>.

Apply via email to Vorstandsassistenz@aucotec.com.

In case of queries executive assistant Ms. Beatrix Tillmann is available by phone at +49 (0)511 6103-0.