

To strengthen our national team at our company headquarters in Isernhagen (Hanover), we are looking for a

## **Employee in the Team New Business (m/f/d)**

### **Your area of activity:**

- Acquisition (phone, mail, social media) of new companies (B2B) in the field of digitization / CAE software
- Lead qualification in the process of acquisition
- Development of extensive company overviews and strategic positioning
- Preparation and execution of market analyses
- Participation in trade fairs

### **Skills / Prerequisites:**

- Completed commercial vocational training with very good results
- Personal interest in topics such as digitization or business software
- optional: professional experience in the B2B area
- Good understanding of technical relationships
- Confident appearance, sense of responsibility, commitment
- Strategic, independent way of working
- Good knowledge of English

### **We offer you:**

- A secure and long-term position!
- Flexible working hours according to agreement and operational conditions
- Company training and qualifications
- Various benefits (Hansefit, GVH Jobcard, community barbecue, etc.)
- A consistently modern working environment. Get a picture of this for yourself here <https://www.youtube.com/watch?v=9PpgpLpLLMI>.

Apply via email to [Jobs@aucotec.com](mailto:Jobs@aucotec.com).

In case of queries executive assistant Ms. Beatrix Tillmann is available by phone at +49 (0)511 6103-0.

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